



Catcher Technology

– Innovative Leader in Casing

2013 Q4 Earnings Conference

2014/2/6



Disclaimer

This presentation contains “forward-looking statements”- that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as “expects” , “anticipates”, “intends”, “plans”, “believes”, “seeks”, or “will”.

Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to: our highly competitive environment; the cyclical nature of our business; our ability to develop new products; and our successful execution in new business developments.



4Q13 Business Review



4Q 2013 Consolidated P/L

(NTD MM)	* IFRS 4Q13	%	* IFRS 3Q13	%	q-q	* IFRS 4Q12	%	y-y
Revenue	13,115	100.0%	10,438	100.0%	25.6%	9,912	100.0%	32.3%
Gross Profit	5,468	41.7%	4,348	41.7%	25.8%	4,424	44.6%	23.6%
Op Exp.	1,355	10.3%	1,103	10.6%	22.9%	1,043	10.5%	29.9%
Op Profit	4,113	31.4%	3,245	31.1%	26.7%	3,380	34.1%	21.7%
NPBT	4,597	35.0%	3,415	32.7%	34.6%	5,118	51.6%	-10.2%
NPAT	3,472	26.5%	2,771	26.5%	25.3%	4,583	46.2%	-24.2%
EPS (NTD)	\$4.62		\$3.69		+\$0.93	\$6.10		-\$1.48
EBITDA	5,549	42.3%	4,630	44.4%	19.8%	4,610	46.5%	20.4%

* EBITDA = Operating Profit + Depreciation + Amortization



2013 Consolidated P/L

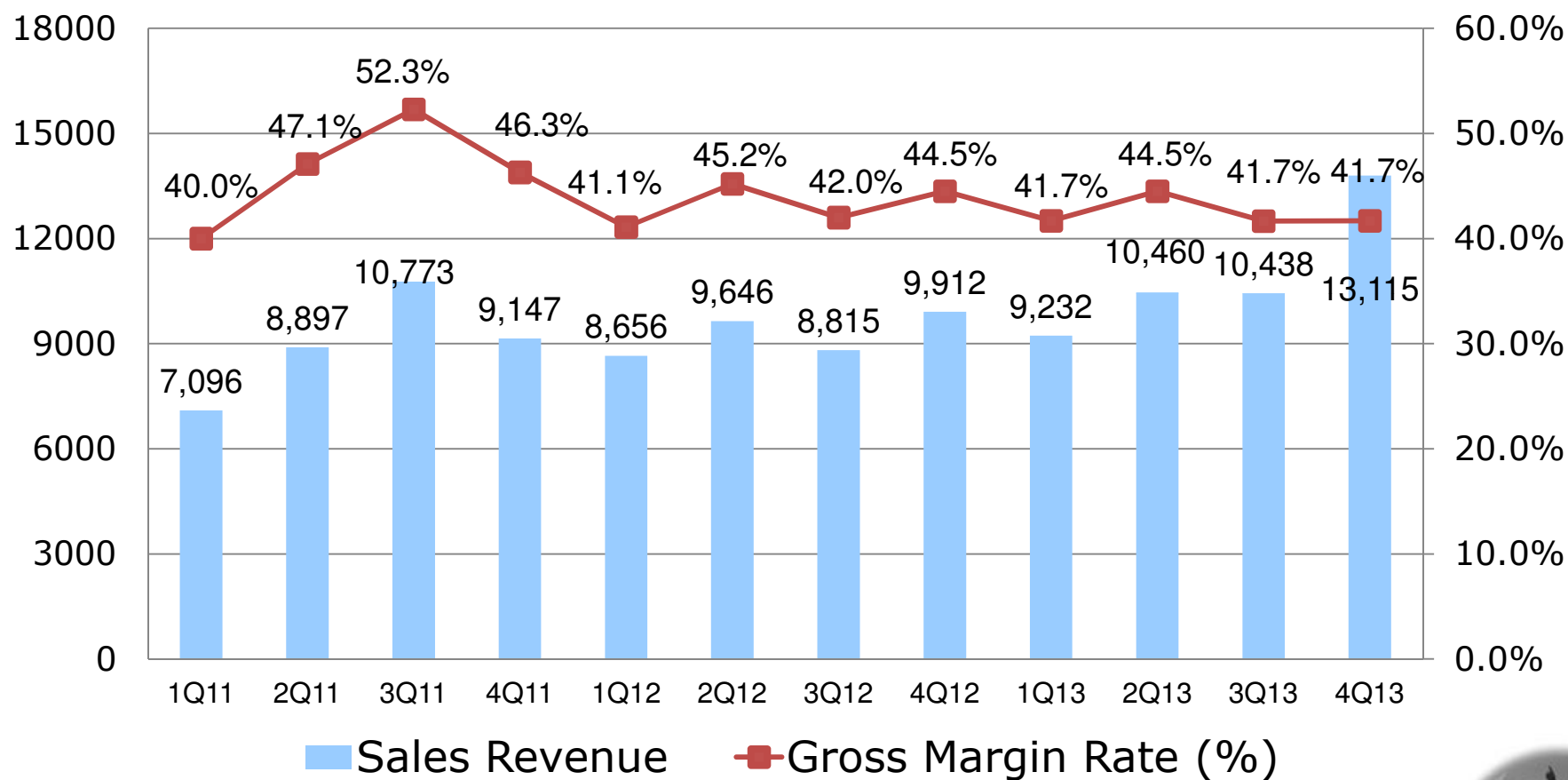
(NTD MM)	<u>2013</u>	%	<u>2012</u>	%	y-y
Revenue	43,246	100.0%	37,029	100%	16.8%
Gross Profit	18,321	42.4%	16,044	43.3%	14.2%
Op Exp.	4,405	10.2%	3,883	10.5%	13.4%
Op Profit	13,916	32.2%	12,160	32.8%	14.4%
NPBT	17,528	40.5%	13,944	37.7%	25.7%
NPAT	13,801	31.9%	10,812	29.2%	27.6%
EPS (NTD)	<u>\$18.38</u>		<u>\$14.40</u>		+\$3.98



Quarterly Revenue

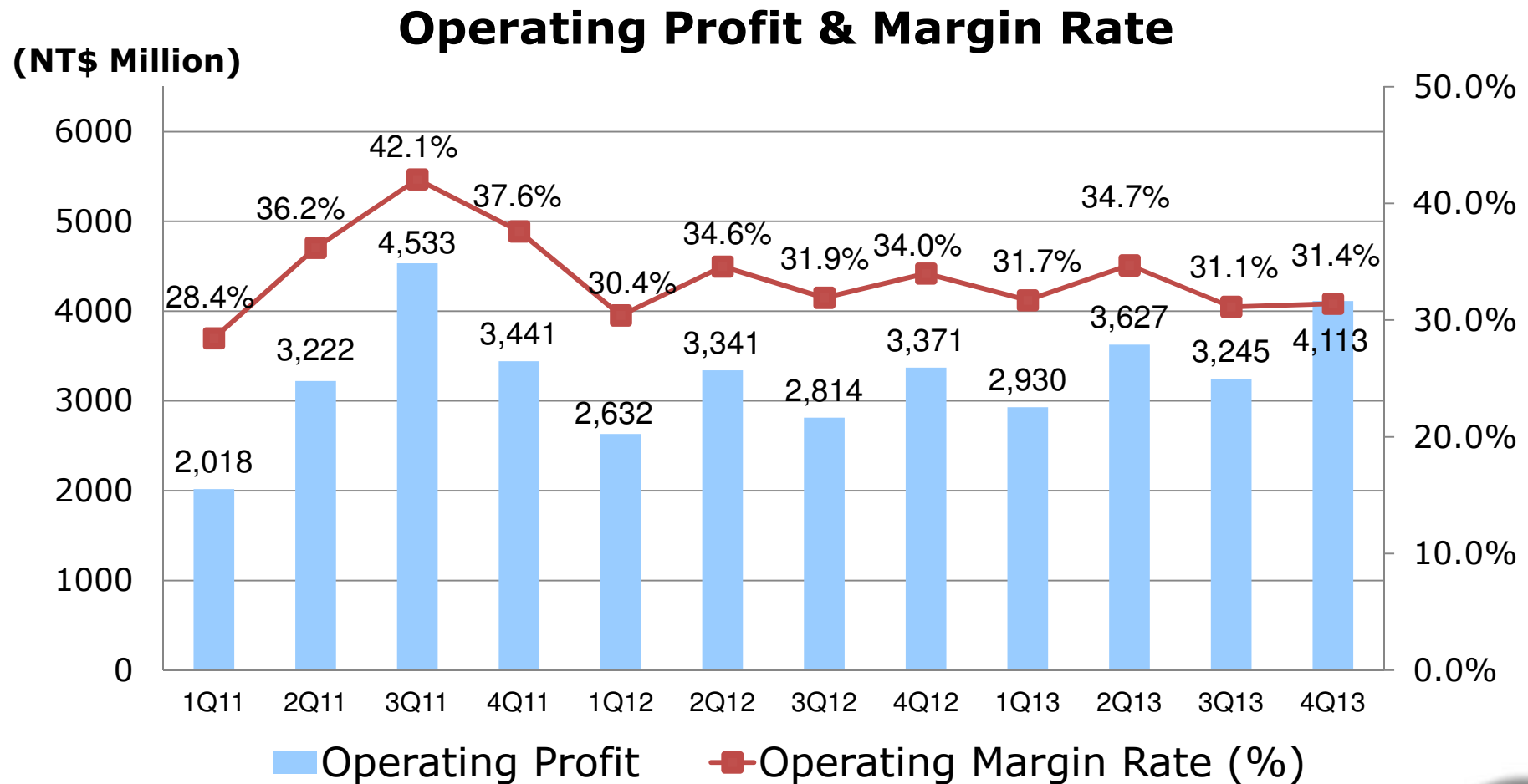
(NT\$ Million)

Revenue x Gross Margin Rate

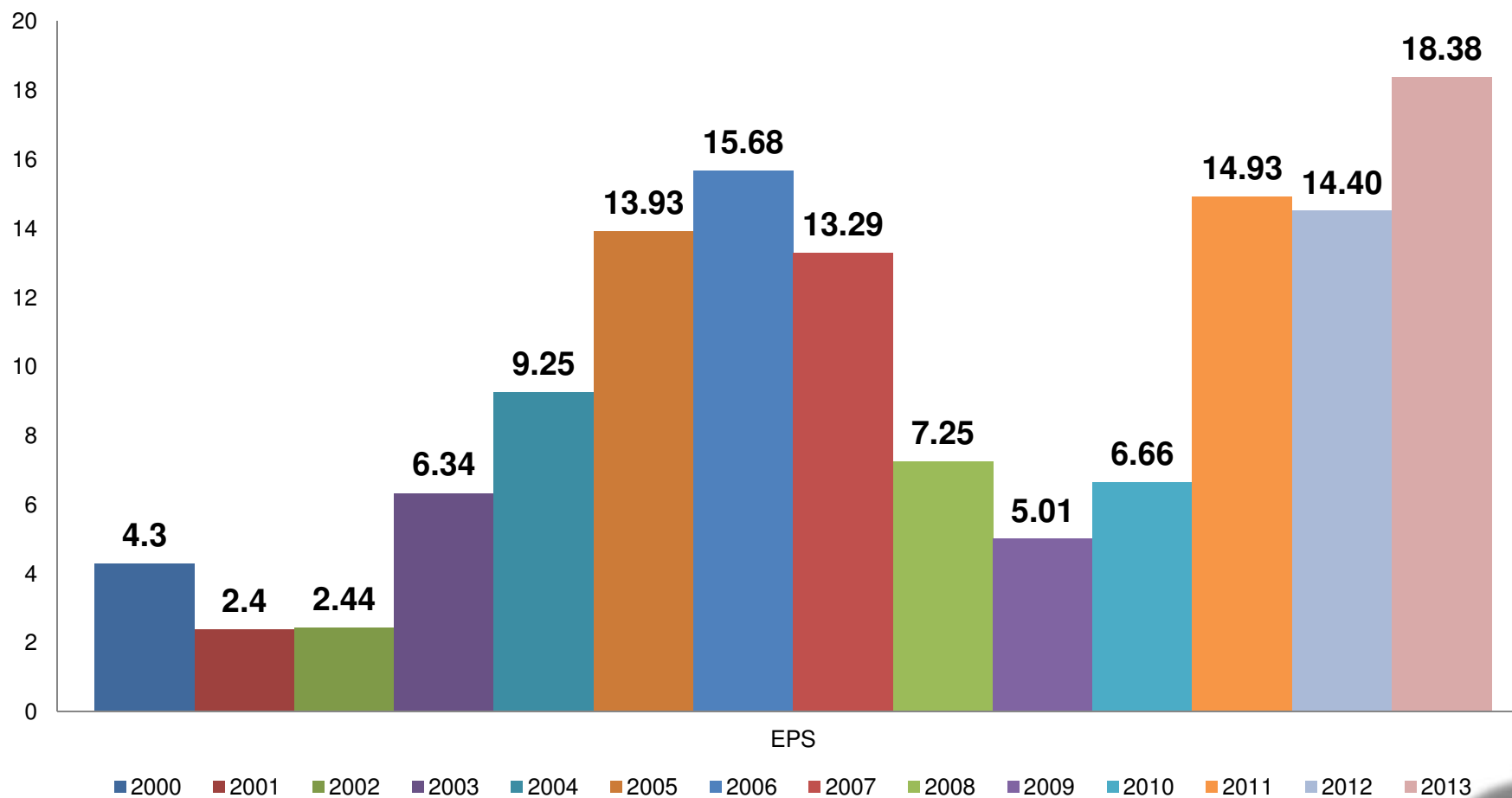


Operating Profit & Margins

CATCHER



2000-2013 EPS Trend



Consolidated Balance Sheet * IFRS

CATCHER

(NTD MM)	4Q13	%	3Q13	%	4Q12	%
Total Assets	105,379	100%	99,608	100%	101,360	100%
Cash	39,378	37%	33,161	33%	45,400	45%
Current Asset	65,347	62%	59,677	60%	66,560	66%
Fixed Asset	34,903	33%	34,905	35%	30,815	30%
Total Liabilities	31,699	30%	30,318	30%	39,771	39%
Current Liab.	31,575	30%	30,200	30%	36,792	36%
Other Liab.	124	0%	118	0%	2,979	3%
Shareholder Equity	73,509	70%	69,124	70%	61,410	61%
Total Liab. & Equity	105,379	100%	99,608	100%	101,360	100%
BVPS	98.15		92.08		81.8	



Cash Flow * IFRS

CATCHER

(NTD MM)

	2013	2012
Beginning Balance	45,400	35,542
Cash from operating activities	20,116	9,738
Capital expenditures	(9,629)	(8,396)
Cash Dividends	(4,504)	(3,753)
Short-term & Long-term loans	(11,736)	7,628
Others	(269)	4,641
Ending Balance	39,378	45,400
EBITDA	19,141	16,433
Free Cash Flow	10,487	1,342

* EBITDA = Operating Profit + Depreciation + Amortization

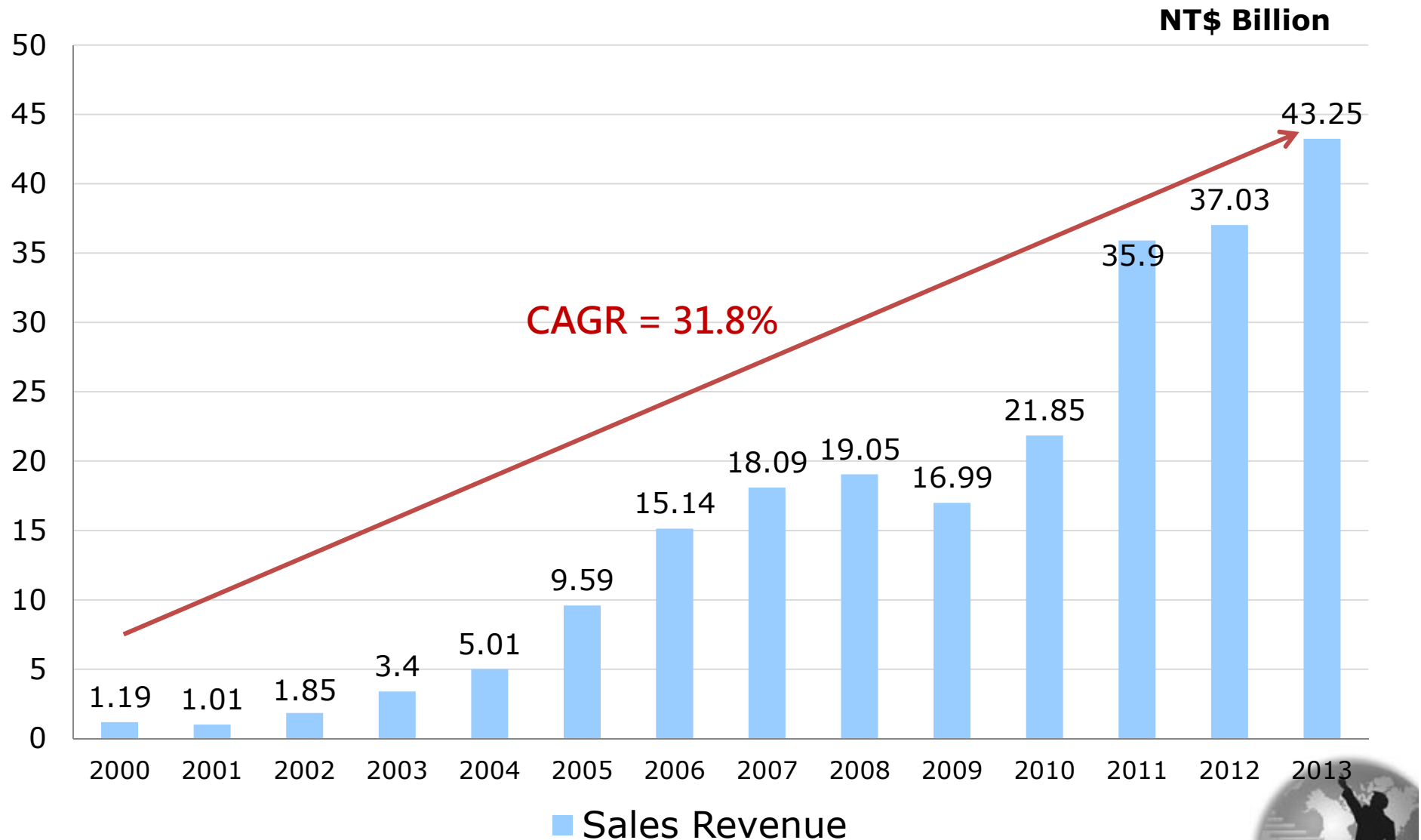
*Free cash flow = Cash from operating activities – Capital expenditures



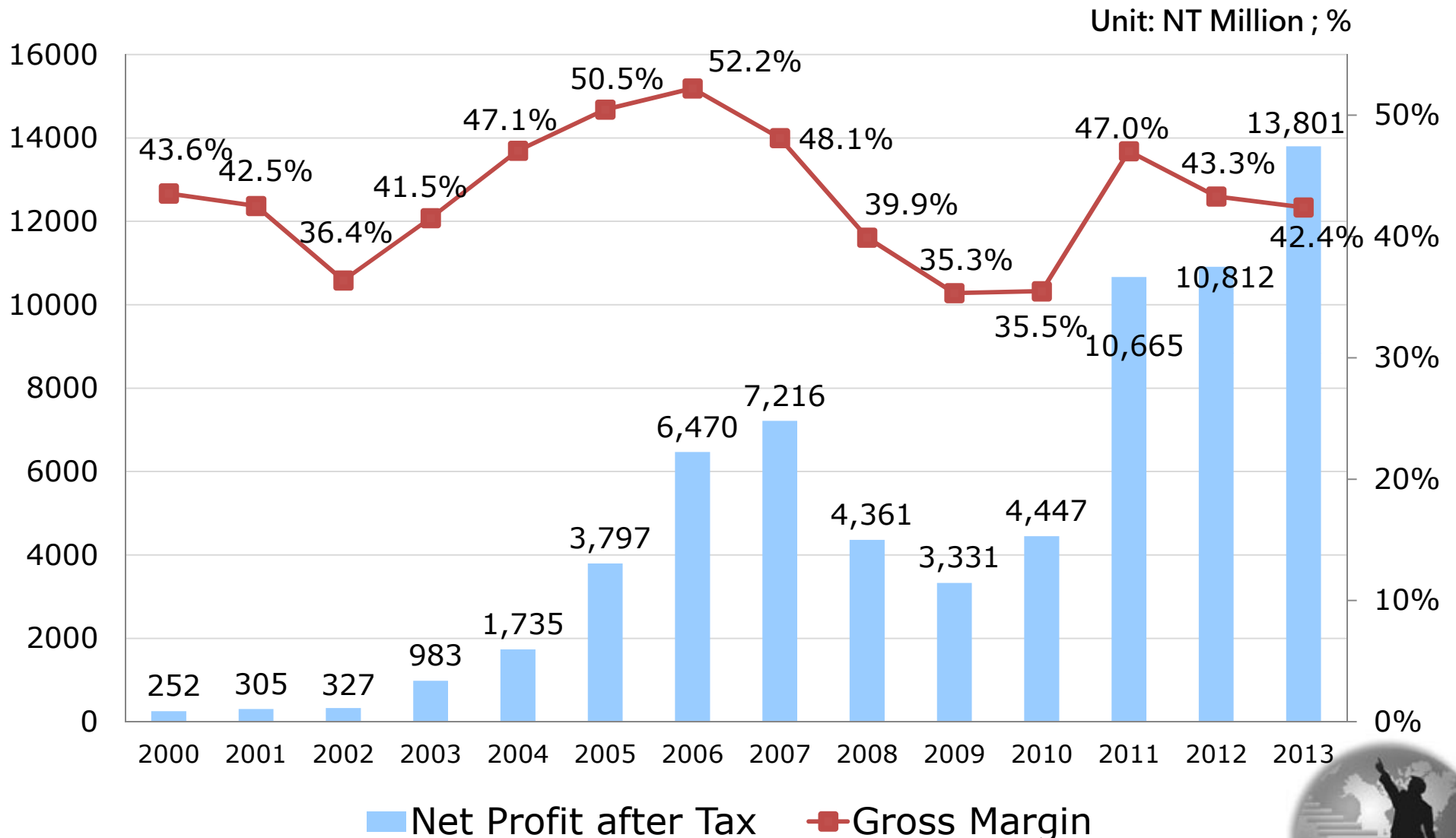
Appendix



Annual Revenue (2000 ~ 2013) CATCHER



Gross Margin & Net Profit (2000~ 2013)



Thank you!

